

10/19/04 Licensing constituent group

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Agenda

Intros

Additional areas added to original list

Areas (15 minutes each):

Stats/math (SAS, SPSS, Matlab...)

Course Mgmt (WebCT, Bb...)

Microsoft

Antivirus/security...

Applications (Adobe, Macromedia, Lab View...)

Unix/Linux (e.g. JES)

Best Practices

Acacia

Campus licensing of Music services

Small college licensing

Consortium agreements

15 minute discussion on each area..

* STATS/Math

-Matlab. One person found that he was better off throwing away those licenses purchased one or two at a time. Significant savings achieved through reduced maintenance, since the maintenance rate is based on the purchase price.

--Some are still having issues managing toolboxes. This is because the toolboxes are sold separately resultant in a different license key for each combination of Matlab and toolboxes.

--Some are using a license manager to help manage toolboxes

Matlab may offer true site licenses, but some feedback indicates price higher by 25% - 50%

-SAS-not present. Their new proposal shelved for now.

--Some negotiations have terms change

--SAS waits for check to clear unlike other vendors, which adds delay to renewals!

(follow-up, one person approached SAS at the conference and was told to send in ideas on what a new program should look like)

* Course Management

-Discussion of whether successful in consortia agreement where each unit can run their own. Some are successful getting a consortium going for this.

-No one present uses hosted CMS, but there are schools using Bb hosting

-Desire was expressed for a mid range product to help with substantial price jump from Campus to Vista in Web CT (and similarly in Blackboard)

* Microsoft

-No charge from graduation requirement to have a perpetual license. The issue seems to be residential college view versus come-and-go type education (e.g., community colleges).

-SP2 distribution higher educator voluntary distribution program which provides CDs. These CDs are to be no longer distributed after November. But Microsoft indicates they will be extending the program, in all likelihood, to June.

-SUS

- -should be covered contractually for any one getting the patches.

Microsoft indicates it is unlikely someone will find your SUS server.

-- Campus Agreement w/ student option allows redistribution to students.

-- for CAL issue can run on Web edition otherwise need Windows CALS for systems which connect to the SUS server.

-Under Student select, for office a second purchase is permitted for a second system. For Windows the second purchase must be through another retail channel.

* Antivirus / security/ antispam / spyware

-Spyware

--Some discussion about licensing anti-spyware such as Ad Aware

--Many seem to be using free software such as Spybot Search & Destroy or hijack this

--McAfee's latest version 8.0i has some spyware removal capabilities

-Antispam.

--some using appliances. There seems to be two pricing models, FTEs or size of server.

--Pricing are coming down.

* Applications..

-Macromedia

--New volume license number with each purchase.

--Macromedia representative indicated a new license program announced today solves this problem in the new program.

--Program still not forecast model, lower buy in to program ~ \$7,500.

Not available to consortia

-Q about licensing on Citrix. Macromedia does have concurrent licensing for some products.

-Adobe

--Can now offer student licensing options.

--Adobe changed their licensing language in August.

* Sun JES

Very limited interest expressed in this program.

* Acacia

-This is a patent infringement claim

-A small number of schools indicated they had received this claim. The claim often goes to the president, not IT.

-Special group has been formed on this issue. Contact Steve Worona, sworona@educause.edu for more information.

* Music Services

- Some institutions have arranged deals for these services.

- U Penn for example.

- Berkley has a deal with Real so that the monthly fee is about \$2 and about 80 cents per song, with the student paying

* Best Practices

- consortiums: There was a discussion about how to form a consortium. It was said that vendors are not really interested in a consortiums formed solely for discount. Most consortia have other purposes. Likely an institution is already a member of an appropriate consortium, or can join one or form one.

- Laptops and license key servers

--There are products that allow you to check out a key and have it expire after a period of time even if not connected to the net.

--App Express is a product that allows special client packages, integrates with Windows installer technology, allows applications to be keyed and for the keys to expire based on time. Enoch from MS said that

MS licenses would support using the product, but they do not support concurrent use. When asked, he said that you could use applications serially first with one user and then with another.

- MS Software Assurance

--When polled few people seemed to be using software assurance. Not enough benefits. --Benefits not well understood

--Few knew of the software assurance benefits available if institution has a campus agreement.

* Multicore processors

Oracle announced they will treat multicore processors as multiple processors.

Enoch from MS said they treat multicore processors as one processor.

May need to look at various vendor contracts to see how other vendors plan to handle this.

Submitted by Terry